



Collaborating for growth

The power of collaborative work groups and associations can open up significant opportunities in both public and private sector contracts.

Let PWL take you through the processes and where appropriate help keep your coalition together.



EnterpriseAmbassador™

PART OF THE PWL CHAIN REACTION PROGRAMME

Working collaboratively is an invaluable tool for all types and sizes of business. The desire may be to access larger more lucrative contracts, or to minimise any perceived risk for the client by sharing the delivery.

You may be looking to collaborate to:

- Find and bid for tenders and projects
- Offer highly cost effective solutions drawing on a diverse range of resources
- Deliver a wider range of services including:
 - R&D for new products
 - Effective buying solutions
 - Business development
 - Marketing & promotion
 - Learning and development programmes
- Offer shared resources to maximise efficiencies for you AND your client/s.

What can PWL do to help?

As a collaborative business itself PWL is passionate about this way of working. We offer:


- Guidance and support to create meaningful long-term collaborative relationships
- Act as "Honest Brokers" in helping organisations to form effective collaborations
- Practical support to take full advantage of collaborative working including help with joint bidding
- Include you in our Collaboration Club giving access to potential partners
- Access to our Tender Finding Service
- Non-Executive Board Members
Legal and financial guidance

Clients across all sectors are working in collaboration – none more so than in the public and voluntary sectors. The benefits are tangible and significant and these sectors are increasingly looking to their respective supply chains to embed this way of working into their management practices.

Let PWL help you take full advantage of this new way of working!

Partnership Working Ltd

Contact us on:

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"We work best when we work across our areas of expertise."

Shami Chakrabarti, Director, Liberty

PWL/CR/03

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